



Ref. Enquiry No. : PE/PG/NB1/E-4376/2014,Dated : 18-04-2014

| DUE DATE |
|------------------|
| 16/05/2014 |
| BY 2.00 PM (IST) |

Dear Sir,

Subject : Tender Enquiry for "HEAT EXCHANGER (PLATE TYPE)" as per Technical Specification No. PE-TS-393-179-N001 to 3X660 MW NABINAGAR STPP-SG PKG

BHEL invites offers from reputed Vendors (Refer pre-qualifying requirements and other requirements given in tender enquiry letter uploaded on our websites) for Design, Manufacture, assembly, Inspection, testing, packing for transportation and delivery of "HEAT EXCHANGER (PLATE TYPE)" as per Technical Specification No. PE-TS-393-179-N001 to 3X660 MW NABINAGAR STPP-SG PKG site/FOB Foreign Port (as the case may be) as per details hosted on BHEL website www.bhelpem.com & www.bhel.com.

Your offer shall be submitted in two parts strictly as per Clause-2.0 of the "Instructions to Bidders" of GCC, Rev. 06 in quintuplicate (5 sets), in sealed covers for the under mentioned equipment/system.

| Item Description – HEAT EXCHANGER (PLATE TYPE) | | |
|--|--------------------------------|-----------------------------|
| Sl. No. | Project | TECHNICAL SPECIFICATION NO. |
| 1 | 3X660 MW NABINAGAR STPP-SG PKG | PE-TS-393-179-N001 |

Your best quotation/offer for the above requirement, in line with our terms and conditions, should either be delivered in person or sent by **COURIER/REGISTERED POST**, to the following address only :

**Tender Box, Tender Room, Ground Floor, PPEI Building
(behind Reception Desk)
C/o GURU DAS, Sr.ENGR, PG-III
M/s. Bharat Heavy Electricals Ltd.,
Project Engineering Management,
Power Project Engineering Institute,
HRD & ESI Complex,
Plot No 25, Sector-16 A, Noida-201301,U.P.,INDIA
E-MAIL: gurudas@bhelpem.co.in
Ph. No. +91-120-4368605, +919560177922**

It shall be the responsibility of the bidder to ensure that the tender is delivered on or before the **due date by 2:00P.M. The offer has to be deposited in tender box only.** Part-I bids shall be opened at **3:00 P.M.** on the due date in the presence of authorized representatives of the bidders, who may like to be present.

Notes :

- Tenderer must submit UN-PRICED Price format duly filled mentioning the word "QUOTED" in place of actual price. The actual price is to be filled in separately and submitted in sealed price bid.
- Part Supplies offered for a particular Package shall disqualify the bidder from this tender.

GURU DAS
Sr.Engr/PG-III,BHEL/PS-PEM,
Power Project Engineering Institute,
Plot no. 25, Sector – 16A, Noida (UP), INDIA
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Regd. Office
BHEL House Siri Fort
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ENQUIRY TERMS AND CONDITIONS

1. Bidders to note that General Conditions of Contract **GCC,Rev.06** is the latest revision of GCC in which many changes have been made .Bidders are advised to go through the same thoroughly while submitting the offers.
2. Enquiry No., due date etc. must be legibly super scribed on the sealed envelopes as per clause no. 2.0 of "Instructions to Bidders" of GCC, Rev. 06.
3. Offers should be submitted in two parts in two separate sealed covers as follows :
Part-I : **TECHNO-COMMERCIAL BID** Part-II : **PRICE BID**
For detailed instructions, please see clause no. 2 of "Instructions to Bidders"of GCC Rev. 06.
4. Bidders shall submit their offers meeting the requirements of the following tender documents indicated in GCC, Rev. 06 and other Terms and Conditions included in this Enquiry Letter :
 - **ANNEXURE-I** : To be furnished by the Bidders.
 - **ANNEXURE-II** : DEVIATION SHEET (COST OF WITHDRAWAL)
5. **Bidders to note that following form the part of tender documents :**
 - **General Conditions of Contract (GCC) Rev.06** Comprising of Instructions to Bidders and General Commercial Terms & Conditions. GCC Rev.06 may be downloaded from <http://www.bhelpem.com>. In information section.
 - **Special Conditions of Contract, Rev.00 of 3X660 MW NABINAGAR STPP.**
 - **RA terms and condition**
 - **Technical Specifications.**
 - **Price format**
 - **Financial PQR ,Technical PQR & General PQR**
 - **NTPC format for Main & Sub – Supplier Questionnaires.**
6. Standard pre-printed terms & conditions of the tenderness shall not be considered valid.
7. Offer shall remain valid for Six Months from the Due Date (Part-I opening date) as per GCC,Rev.06
8. Unsolicited fresh/revised Price Bids shall not be entertained.
9. Purchaser shall be under no obligation to accept the lowest or any other tender and shall be entitled to accept or reject any/all tender(s) in part or full without assigning any reason whatsoever.
10. Purchaser reserves the right to split up the scope of the tender enquiry and place the orders for different scope/items with different bidders and also increase or decrease the quantity.

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11. Tenderers must submit the Quality Plan in the prescribed format for approval. Equipment will be dispatched only after Purchaser's/Owner's inspection at the hold points specified in the approved Quality Plan by end user (Customer/BHEL after placement of award) and issue of Material Despatch Clearance Certificate (MDCC).
12. Late tenders are liable to be rejected.
13. All correspondence thereof, shall be addressed to the undersigned by name & designation and sent at the following address :

| | |
|--|---|
| GURU DAS, PG-III M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA E-MAIL: gurudas@bhelpem.co.in Ph. No. +91-120-4368605, +919560177922 | SANDEEP KUMAR, SR. MANAGER/PGIII M/s. Bharat Heavy Electricals Ltd., Project Engineering Management, Power Project Engineering Institute, HRD & ESI Complex, Plot No 25, Sector-16 A, Noida-201301, U.P., INDIA E-MAIL: sandeepkumar@bhelpem.co.in Ph. No. +91-120-4218942, +919810331191 |
|--|---|

14. **Delivery Schedule :**

- a) **Main supply:-** Six (06) months from drgs. /docs. approval in CAT-I issued by BHEL. Successful bidder to make 1st submission of drawing/docs within three weeks from the date of P.O. Vendor to re-submit documents within 10 days, taking care of all the comments of BHEL. BHEL shall offer comments on drgs./ docs. within 10 days. BHEL shall approve all drgs. / docs. in Cat-I in total 3 month's time from the date of P.O inline with above drg/doc submission schedule by BHEL & vendor. Any deficiency in documents submitted w.r.t. agreed specification/ comments from BHEL shall be treated as non-submission and no. of days delay in submission of complete documents during approval process, on account of this, would be reduced from the delivery. The vendor shall be responsible for getting approval from BHEL as early as possible and BHEL will support the process, in full, within above time frame and terms & conditions. For any clarification/discussion required to complete the drawings, the bidder shall himself depute his personnel to BHEL for across table discussions/finalizations/ submissions of drawings.

The drawings to be submitted by bidder in event of award of contract shall be:-

- Technical data sheets + PHE's Sizing Calculations + Performance Curves for all PHE's
- GA drawings of all PHE's

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- Quality plan

b) **Mandatory spares :-** Three months from BHEL clearance

15. Pre-Qualifying Requirement :-

- A) Bidders are requested to furnish details as per "GENERAL, TECHNICAL AND FINANCIAL PRE-QUALIFYING REQUIREMENT" as defined by PEM and also submit the credentials.
- B) Bids of only those bidders shall be evaluated who meet the Technical as well as Financial pre-qualifying requirements. Credentials of the bidders meeting the prequalifying requirements shall be taken up with customer for approval. Price Bid/RA of only BHEL and customer approved vendors shall be opened/done and same shall be covered in NIT.
- C) BHEL reserves the right to go for Reverse Auction (RA) instead of opening the sealed envelope price bid, submitted by the bidder. This will be decided after techno-commercial evaluation. All bidders to give their acceptance for participation in RA. Non-acceptance to participate in RA may result in non-consideration of their bids, in case BHEL decides to go for RA.
- In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit „online sealed bid in the Reverse Auction. Non-submission of "online sealed bid" by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.

16. Indigenous bidders to indicate their import content (CIF) in their price bid (if, any). No ceiling limit is being put at the time of enquiry. However the same will be reviewed during evaluation of offers and bidders will be informed accordingly.

17. Bidder to note that this is a conditional enquiry (Open Global Tender) for those who are not registered in BHEL PEM, the price bid (Part-II) opening/RA is subject to following :

a) Approval of bidder by the BHEL.

The bidders which are not registered with BHEL-PEM, refer Supplier Registration Form (SRF) and submit the same duly filled (with signed & stamped) in along with credentials, experience list, performance certificates and other statutory data with their bids for vendor registration. For SRF please go thru our website given below and download the same for Indian supplier and foreign supplier which one is applicable.

<http://www.bhelpem.com/Vendor%20Corner.aspx> Supplier Registration Forms, as applicable to Indian Supplier or Foreign Supplier.

OR

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http://www.bhel.com/vender_registration/vender.php Registration forms, as applicable to Indian Supplier (From within India) or Foreign Supplier (From outside of India).

b) Approval of bidder by Customer. Same shall be taken up by BHEL with customer based on the credentials/reference list. Hence Bidders are requested to submit the following along with their offer(as part of their credentials) .

- i. Reference list indicating PO details, customer name, PO date, execution date etc.
- ii. Performance certificate issued by the clients.
- iii. Bidders are requested to fill up their details in NTPC format for Main & Sub – Supplier Questionnaire attached with enquiry.

18. Indigenous bidders have to quote freight charges in percentage of their quoted Total Ex-works prices.
19. BHEL reserves the right to finalize Prices by conducting Reverse Auction or by conventional way of price bid opening (Refer Clause No. 13.0 of Instruction to Bidder, Volume-I, GCC Rev. 06), which will be decided after techno-commercial evaluation. In view of above, Bidders are requested to quote their most competitive prices as **no negative price impact** on account of non-conduction of RA shall be asked for.
20. In case BHEL decides to go for Reverse Auction, only those bidders who have given their acceptance to participate in RA will be allowed to participate in the Reverse Auction. Those bidders who have given their acceptance to participate in Reverse Auction will have to necessarily submit „online sealed bid in the Reverse Auction. Non-submission of "online sealed bid" by the bidder will be considered as tampering of the tender process and will invite action by BHEL as per extant guidelines in vogue.
21. Bidder has to submit "NO DEVIATION CERTIFICATE FOR COMMERCIAL TERMS AND CONDITIONS AS PER General Conditions of Contracts (GCC, Rev.06), Special Conditions of Contract (SCC) and Notice Inviting Tender (NIT). In case of deviations, bidder to clearly mention the same with their techno-commercial offer.
22. All the above Tender Documents shall automatically become a part of the Order/Contract after its finalisation.
23. The evaluation of the offer shall be done based on **F.O.R. Site Prices** with necessary loadings as per GCC, Rev. 06 as applicable.
24. **Bidders are requested to visit our website on regular intervals to update themselves for any technical or commercial change in the NIT.**

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25. Please note that for technical bid, detailed offers are to be submitted including the following along with the Price schedule as per BHEL format enclosed with NIT :-

- Acceptance of GCC, Rev.06.
- Acceptance of Special Conditions of Contract (SCC,Rev.00).
- Pre-qualifying Requirement (PQRs) - a) FINANCIAL PQR b) TECHNICAL PQR c) GENERAL PQR
- Acceptance of RA terms and condition
- Technical Deviations and commercial deviation, if any.
- Along with your offer, please submit a copy of this letter duly signed & stamped on each page as token of acceptance of all terms & instructions conveyed.
- **Un-Priced price schedule (format) duly filled in 'Quoted' or 'Q' in each column/row for each project & package separately.**
- Separate sealed price-bid envelope mentioning Enquiry No. & Name of the project/package in **BOLD LETTERS** on the top of each envelope.

Thanking You.

Yours faithfully,
For and on behalf of BHEL

GURU DAS

(Sr.Engr./PG-III/BHEL-PEM)

Enclosure :

1. Enquiry Letter with Terms & Conditions (this letter itself).
2. Technical Specification.
3. Financial PQR.
4. Technical PQR.
5. General PQR
6. RA terms and condition
7. Price format/schedule (**Prices should be quoted strictly in this format only**).
8. SCC, Rev.00 of 3x660 MW NABINAGAR STPP, (SG PKG).
9. NTPC format for Main & Sub – Supplier Questionnaires.

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